

#### BY E-MAIL/FAX/COURIER

12th May, 2012

Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Rotuda Building, Dalal Street, Mumbai-400 001

Fax-022-22722039

**BSE Code-533292** 

National Stock Exchange of India Limited

Listing Department

Exchange Plaza, 5th Floor

Plot No. C/1 G Block, Bandra Kurla Complex,

Bandra (E), Mumbai-400051

Fax- 022-26598237/38

**NSE Code-A2ZMES** 

Sub: Outcome of Board Meeting held on 12th May, 2012

Dear Sir,

The decisions and the outcome of the meeting of the Board of Directors of the Company held on Saturday, the 12<sup>th</sup> May, 2012 are as follows:

- 1. The Financial results have been reviewed by the Audit Committee and on their recommendation the Board of Directors have approved the Standalone Unaudited Financial Results for the Quarter and Year ended 31st March, 2012.
- 2. The Board of Directors has taken on record the Limited Review Report issued by the Statutory Auditors on the Standalone Unaudited Financial Results for the Quarter and Year ended 31st March, 2012.

You are requested to take the above information on your records.

Thanking you,

Yours Truly

For A2Z Maintenance & Engineering Services Limited

(Atul Kumar Agarwal)

Company Secretary cum Compliance Officer

FCS-6453





#### A2Z MAINTENANCE & ENGINEERING SERVICES LIMITED

Statement of Standalone Unaudited Financial Results for the quarter and year ended March 31, 2012

Part I

(Amount in Rs Lacs)

S. No.	Particulars	Three	months period	Year ended		
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income from operations					
	(a) Net sales / income from operations	31,150.24	24,982.65	32,637.13	95,512.13	110,314.56
	(b) Other operating income	165.25	1.41	-	1,310.95	419.85
	Total income from operations (1)	31,315.49	24,984.06	32,637.13	96,823.08	110,734.41
2	Expenses					
	(a) Cost of material consumed	17,130.47	13,544.45	17,120.28	50,372.56	56,380.19
	(b) Purchase of stock in trade	190.37	9.11	-	232.77	1,931.32
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	201.55	190.65	283.49	686.48	(925.04)
	(d) Sub contractor / erection charges	4,728.33	3,572.31	5,184.00	16,334.48	14,825.35
	(e) Employee benefits expense	1,532.57	1,492.39	1,344.37	5,899.90	5,087.13
	(f) Depreciation and amortisation expense	233.91	203.12	87.76	817.14	1,118.40
	(g) Other expenses	3,709.73	3,857.98	3,675.52	12,647.61	11,598.67
	Total expenses (2)	27,726.93	22,870.01	27,695.42	86,990.94	90,016.02
3	Profit from operations before other income, finance costs and exceptional items (1-2)	3,588.56	2,114.05	4,941.71	9,832.14	20,718.39
4	Other income	149.34	494.51	382.04	835.53	898.63
5	Profit before finance costs and exceptional items (3+4)	3,737.90	2,608.56	5,323.75	10,667.67	21,617.02
6	Finance costs	2,387.42	2,046.82	1,281.82	7,413.66	7,444.20
7	Profit after finance costs but before exceptional items (5-6)	1,350.48	561.74	4,041.93	3,254.01	14,172.82
8	Exceptional items	-	_	-	-	-
9	Profit from ordinary activities before tax (7+8)	1,350.48	561.74	4,041.93	3,254.01	14,172.82
10	Tax expense	1,042.37	115.70	1,317.17	1,319.82	4,769.36



SIGNED FOR IDENIFICATION PURPOSES ONLY



**A2Z Maintenance & Engineering Services Limited** 

Regd Office: 0-116,First Floor,Shopping Mall,Arjun Marg,DLF City,Phase - 1,Gurgaon-122002,Haryana (INDIA)



#### Part I

#### (Amount in Rs Lacs)

S. No.	Particulars	Three	months period	Year ended		
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
11	Net profit from ordinary activities after tax (9-10)	308.11	446.04	2,724.76	1,934.19	9,403.46
12	Extraordinary item (Previous year - Rs 1,300.16 Lacs, net of deferred tax credit of Rs 431.88 Lacs)	-	-	-	-	868.28
13	Net Profit for the period (11-12)	308.11	446.04	2,724.76	1,934.19	8,535.18
14	Paid-up equity share capital (Face value of the share - Rs 10/- each)	7,417.77	7,417.77	7,417.77	7,417.77	7,417.77
15	Reserve excluding revaluation reserves	-	-	-	-	106,450.84
16. i	Earnings Per Share (before extraordinary items)					
	(a) Basic earnings per share (Not annualised)	0.42	0.60	4.38	2.61	15.12
	(b) Diluted earnings per share (Not annualised)	0.42	<b>0.60</b>	4.38	2.61	15.12
16. ii	Earnings Per Share (after extraordinary items)					
	(a) Basic earnings per share (Not annualised)	0.42	0.60	4.38	2.61	13.72
	(b) Diluted earnings per share (Not annualised)	0.42	0.60	4.38	2.61	13.72

(This space has been left blank intentionally)



SIGNED FOR IDENIFICATION PURPOSES ONLY





### **A2Z Maintenance & Engineering Services Limited**



## Select Financial Information for the quarter and year ended March 31, 2012

#### Part II

S. No.	Particulars	Three	months period	Year ended		
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
A	Particulars of shareholding				,	
1	Public Shareholding					
	- Number of shares	41,036,054	41,036,054	41,072,054	41,036,054	41,072,054
	- Percentage of shareholding	55.32%	55.32%	55.37%	55.32%	55.37%
2	Promoters and promoter group shareholding					
	a) Pledged / encumbered	i				
	- Number of shares	10,081,000	12,381,000	11,280,113	10,081,000	11,280,113
	- Percentage of shares (as a % of the total shareholding of promoter	30.42%	37.36%	34.07%	30.42%	34.07%
	and promoter group).  - Percentage of shares (as a% of the	13.59%	16.69%	15.21%	13.59%	15.21%
	total share capital of the Company)	33.37	20,07,40	13.21,0	13.3770	15.2170
	b) Non-encumbered					
	- Number of shares	23,060,640	20,760,640	21,825,527	23,060,640	21,825,527
	- Percentage of shares (as a% of the total shareholding of promoter and	69.58%	62.64%	65.93%	69.58%	65.93%
	promoter group)	44.000	<b>27</b> 055			
	<ul> <li>Percentage of shares (as a % of the total share capital of the Company)</li> </ul>	31.09%	27.99%	29.42%	31.09%	29.42%

	Particulars	Three months period ended March 31, 2012
В	Investor Complaints	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	Nil
	Disposed of during the quarter	. Nil
	Remaining unresolved at the end of the quarter	Nil



(This space has been left blank intentionally)







#### Notes:

1. The above financial results have been reviewed by the Audit Committee and on their recommendation have been approved by the Board of Directors at its meeting held on May 12, 2012. The statutory auditors have conducted a "Limited Review" of the unaudited financial results for the quarter and year ended March 31, 2012. The auditors in their limited review report have drawn attention to the matters relating to outstanding recoverable of Rs. 643.82 Lacs and Rs. 830.72 Lacs, being deductions proposed / made by the respective customers on invoices raised by Company for services rendered, price escalations on certain supply items and certain other items. In one of the cases, of Rs. 643.82 Lacs, the Company had filed an application with the High Court for appointment of arbitrator in response to which the high court had appointed an arbitrator to settle the dispute. On the other one, outstanding receivables of Rs. 830.72 Lacs, the Company has filed a Special leave petition with the Hon'ble Supreme Court against High Court's order for appointment of arbitrator, accordingly the Hon'ble Supreme Court has given stay on the proceedings of the arbitrator appointed by the customer.

The management, based on legal advice, believes that the outcome of legal matters is likely to be in its favor and has thus classified the said amounts as recoverable in the books and no adjustments have been made with respect of the same in the financial results of the Company.

2. The primary reporting of the Company is on the basis of business segments. Segments have been identified and reported based on the nature of the products, the risks and returns, the organization structure and the internal financial reporting systems. The Company is operating into following segments – (i) Engineering Service (ES), (ii) Power generation projects ('PGP') (iii) Others which primarily includes trading of goods, renting of equipments and facility management services.

(This space has been left blank intentionally)









(Amount in Rs Lacs)

r	(Amount in Ks Lacs)					
	Three	months period 6	Year ended			
Particulars	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1. Segment revenue						
(a) Segment – ES	30,167.31	24,609.92	32,506.70	94,829.89	106,325.74	
(b) Segment – PGP	-	5	-	-	-	
(c) Segment – Others	1,148.18	374.14	130.43	1,993.19	4,408.67	
Total	31,315.49	24,984.06	32,637.13	96,823.08	110,734.41	
Less: Inter segment revenue	-	-	•	-	- ]	
Net sales / income from operations	31,315.49	24,984.06	32,637.13	96,823.08	110,734.41	
2. Segment results [Profit / (Loss) before tax and interest from each segment]						
(a) Segment – ES	3,193.71	2,431.50	5,087.18	9,435.58	19,664.80	
(b) Segment – PGP	(5.56)	0.13	33.88	(6.63)	(52.84)	
(c) Segment – Others	405.30	(5.84)	(174.67)	441.67	1,151.01	
Total	3,593.45	2,425.79	4,946.39	9,870.62	20,762.97	
Add: Interest income	141.93	182.60	238.37	758.12	715.05	
Less:						
(i) Interest expense	1,847.61	1,659.17	741.53	5,599.63	5,301.50	
(ii) Other unallocable expenditure net off unallocable income	537.29	387.48	401.30	1,775.10	2,003.70	
Total profit before tax	1,350.48	561.74	4,041.93	3,254.01	14,172.82	
3. Capital employed (Segment assets – Segment liabilities)						
(a) Segment – ES	113,583.02	115,816.51	111,221.65	113,583.02	111,221.65	
(b) Segment – PGP	32,272.38	30,647.11	14,407.43	32,272.38	14,407.43	
(c) Segment – Others	1,399.83	1,814.97	3,216.14	1,399.83	3,216.14	
(d) Unallocated	(31,452.43)	(32,783.90)	(14,976.61)	(31,452.43)	(14,976.61)	
Total	115,802.80	115,494.69	113,868.61	115,802.80	113,868.61	









3. During the year ended March 31, 2011, the Company had made an Initial Public Offer (IPO) and allotted 16,845,189 equity shares of face value Rs. 10 each, at a premium of Rs. 390 per equity share and has also allotted 31,380 equity shares of face value Rs. 10, at a premium of Rs. 370 per equity share to employees aggregating to Rs. 67,500 Lacs.

On August 30, 2011, the resolution was passed through postal ballot process to vary and / or revise the utilization of the proceeds from the initial public offering of equity shares. Pursuant to the provisions of Clause 43 of listing Agreement with the Exchanges, the utilization of the net proceeds are as follows:

(Amount in Rs Lacs)

	(Amount in Rs Lacs)				
Particulars of funds utilised for	Objects as per Prospectus#	Actual utilisation till March 31, 2012	Unutilised funds		
Investment in three biomass (bagasse)-based power cogeneration projects of 15 MW each in the State of Punjab	6,803.10	6,803.10	-		
Investment in five biomass-based power generation projects of 15 MW each in the State of Rajasthan	1,015.40	1,015.40	-		
Investment in two biomass-based power generation projects of 10 MW each in the states of Uttar Pradesh and Madhya Pradesh	3,445.60	1,358.94	2,086.66		
Investment in subsidiaries					
Share capital in A2Z Infrastructure Limited for the 15 MW biomass-based power generation project in Kanpur, for 10 MW biomass-based power plant at Ramraj in Uttar Pradesh and MSW projects being undertaken by A2Z Infrastructure and its Subsidiaries	17,823.76	17,823.76*	-		
Share capital in Mansi Bijlee and Rice Mills Private Limited, the subsidiary that will implement rice mill and associated rice- husk based biomass-based power generation project in the state of Punjab	2,582.60	1,499.80	1,082.80		
Repayment of loan granted by L&T Infrastructure Finance to the Company	4,166.70	4,166.70	-		
Acquisition of stake held by Infrastructure Leasing & Financial Services Limited (IL&FS) in A2Z Infraservices Limited and Imatek Solutions Private Limited	4,100.00	4,100.00	-		
Working capital requirements	12,500.00	12,500.00	-		
General corporate purposes	12,177.70	12,177.70	-		
Share issue related expenses	2,885.14	2,885.14	-		
Total	67,500.00	64,330.54	3,169.46		

<sup>#</sup> revised pursuant to the resolution passed on August 30, 2011

<sup>\*</sup> represents share capital invested in A2Z Infrastructure Limited, a subsidiary Company. A part of the said amount is yet to be spent by A2Z Infrastructure Limited and its Subsidiaries on relevant projects.



SIGNED FOR IDENIFICATION PURPOSES ONLY







Pending utilization, net proceeds of the IPO have been used as mentioned herein below:

(Amount	in	$\mathbf{R}\mathbf{s}$	Lacs)
---------	----	------------------------	-------

	("Infount in its Lacs)		
Particulars	Amount		
Utilised for reducing availment in cash credit accounts with banks	3,169.46		
Total	3,169.46		

- 4. Subsequent to the quarter and year ended March 31, 2012, the Income tax authorities conducted a search and survey at certain premises of the Company under section 132 and 133 of the Income Tax Act, 1961. Pending receipt of further communication from the authorities, management is of the opinion that the income tax provision carried in the books is adequate.
- 5. The above financial results are on standalone basis.
- 6. The figures of previous periods have been regrouped or recast wherever necessary to make them comparable with those of the current period.

For and on behalf of A2Z Maintenance & Engineering Services Limited

Place: Gurgaon

Date: May 12, 2012

Gurgaon Congression Application of the Congression of the Congression

Amit Mittal

Managing Director



SIGNED FOR IDENIFICATION PURPOSES ONLY

# Walker, Chandiok & Co

21st Floor, DLF Square Jacaranda Marg, DLF Phase II Gurgaon 122002

T +91 124 462 8000 F +91 124 462 8001 E GURGAON@in.gt.com

#### Limited Review Report

# The Board of Directors A2Z Maintenance & Engineering Services Limited

- 1. We have reviewed the accompanying statement of unaudited financial results (the 'Statement') of A2Z Maintenance & Engineering Service Limited (the 'Company') for the quarter and year ended March 31, 2012, except for the disclosures regarding Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from the disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a review report on this Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. We did not review the interim financial results of a branch, included in the Statement, whose interim financial results reflect total revenues of Rs. 1,332.38 lacs and Rs. 4,960.20 lacs and net profit after tax of Rs. 160.32 lacs and Rs. 802.56 lacs for the quarter and year ended March 31, 2012 respectively. These financial results have been reviewed by the branch auditor whose report has been furnished to us and our opinion in respect thereof is based solely on his report.
- 4. Without qualifying our report, we draw attention to note 1 of the accompanying Statement regarding outstanding recoverable of Rs.643.82 lacs and Rs.830.71 lacs, being deductions proposed/made by the respective customers on invoices raised by the Company for services rendered, price escalations on certain supply items and certain other items.

The management, based on legal advice, believes that the outcome of legal matters against deductions is likely to be in its favour and has thus classified the said amounts as recoverable in the books. Pending the final outcome of the matter, no adjustments have been made in these financial results.



### Walker, Chandiok & Co

- 5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards, as notified under the Companies (Accounting Standards) Rules, 2006 (as amended) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The limited review of the financial results for the three months period ended June 30, 2011, was carried out and reported by S.R. Batliboi & Associates vide their modified review report dated August 12, 2011, whose report has been furnished to us and which has been relied upon by us for the purpose of our review of the Statement. Our report is not qualified in respect of this matter.

For Walker, Chandiok & Co

Walker Chandrak of

Chartered Accountants

Firm Registration No: 001076N

per David Jones

Partner

Membership No. 98113

Place: Gurgaon Date: May 12, 2012